

OPENING REMARKS:

Jeffrey S. Whittle

Chairman of the Board, LES USA Canada

Jeffrey S. Whittle has developed a global intellectual property and technology practice in his 25 year legal career in the energy and high-tech industries. Jeff's practice encompasses strategic counseling, complex technology transactions, and patent and other intellectual property litigation representing companies of all sizes who are leading innovation in the energy sector including petroleum, gas, seismic, and renewable energy, and high tech sector, including software, simulation, modeling, logistics, and various electronic systems.



Jeff has been recognized for his considerable contributions to the energy and natural resources industry. Jeff focuses on creating a dialogue between his peers and junior lawyers including the importance of wind energy capacity, biofuels production, and alternative energy resources. Based in Houston, Jeff is a vocal proponent of Texas's booming energy industry and its strong ties to the legal and business fields. Jeff's energy and environmental clients continue to seek his advice in many of their most important technologically advanced matters that are transforming the energy and environmental landscape.

Jeff's legal practice is consistently ranked in Chambers USA, IAM Strategy 300, IAM Licensing 250, and numerous other publications. According to 2015 IAM Strategy 300, he has established a track record in developing and rolling out world-class IP value creation programs. In 2015, Jeff was also awarded the Distinguished Service Award by the University of Houston Law Center, Intellectual Property & Information Law for his outstanding contributions to the community of students studying intellectual property law. Jeff is currently serving in leadership positions for several organizations, and is Chairman of the Board/President of the Licensing Executives Society (U.S.A. and Canada) (LES).

KEYNOTE SPEAKER:

John Pecman

Commissioner, Competition Bureau of Canada

John Pecman was appointed Commissioner of Competition on June 12, 2013 for a five-year term. Prior to that, he held the position of Senior Deputy Commissioner of the Bureau's Criminal Matters Branch, where he directed significant investigations under the price-fixing and bid-rigging provisions of the Competition Act.



Under Mr. Pecman's leadership, the Bureau's enforcement actions have preserved competition in a variety of major areas of the Canadian economy, including the automotive, manufacturing, e-commerce, telecommunications and retail sectors. Mr. Pecman is also responsible for reinvigorating the Bureau's role in advocating for Canadian consumers by promoting the benefits of increased competition in regulated sectors of the economy.

Mr. Pecman realigned the Bureau's internal structure to create a stronger, more adaptive agency and maximize the impact of its work for Canadians. Since 2015, the Bureau operates under a new organizational structure, improved decision-making processes and an integrated strategic planning approach in order to increase organizational synergies, provide greater flexibility in allocating resources to strategic priorities, and establish a more complementary balance between the Bureau's enforcement and competition promotion activities.

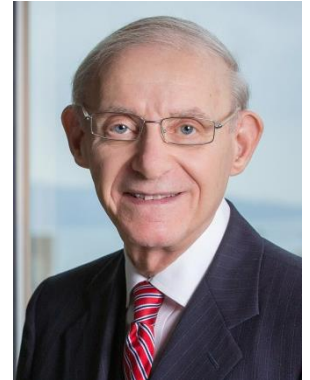
Mr. Pecman is an economist with an M.A. from McMaster University and has worked at the Competition Bureau as an investigator, manager and executive for more than 30 years. He has worked in every enforcement branch at the Bureau, and has held increasingly senior positions since joining the organization in 1984.

LUNCHEON SPEAKER:

The Honourable Marshall Rothstein

Former Justice, *Supreme Court of Canada*

Born on December 25, 1940 in Winnipeg, Manitoba, Marshall Rothstein went to school in Winnipeg. He then attended the University of Manitoba, where he earned a B. Com. in 1962 and an LL.B. in 1966. He is married to Montreal native Sheila Dorfman and the couple has four children, Ronald, Douglas, Tracey and Robert, and seven grandchildren.



Mr. Rothstein started his career at Thorvaldson, Eggertson, Saunders and Mauro and after a merger with Aikins, MacAulay, with Aikins, MacAulay & Thorvaldson in 1969, where he was a partner from 1972 to 1992 and a member and periodic Chairman of the Management Committee/Executive Board from 1981 to 1992. He was appointed Queen's Counsel in 1979. He served as an adjudicator under the Manitoba Human Rights Act from 1978 to 1983 and as a member of the Canadian Human Rights Tribunal from 1986 to 1992.

In his practice, he appeared before federal and Manitoba administrative tribunals, the Manitoba Court of Queen's Bench, the Manitoba Court of Appeal, the Federal Court - Trial Division, the Federal Court of Appeal and the Supreme Court of Canada. He also served as an arbitrator in commercial disputes between parties. Mr. Rothstein taught transportation law as a lecturer in the University of Manitoba's Faculty of Law from 1970 to 1983 and from 1988 to 1992, and contract law in the University's Extension Department from 1970 to 1975. He was a Bar Admission Course lecturer for the Law Society of Manitoba from 1970 to 1975. He also held many other offices: Secretary (Administrator), Civil Legal Aid Committee, Law Society of Manitoba, 1968-70; Chairman, Commission on Compulsory Retirement (Manitoba), 1981 to 82; Chairman, Ministerial Task Force on International Air Policy (Canada), 1990 to 91; Member and Chairman, Manitoba Transportation Industry Development Advisory Committee, 1985 to 87 and 1987 to 90 respectively; Member, Airports Task Force, 1985 to 86; Member, Airports Transfer Advisory Board, 1988 to 92; and Member, External Advisory Committee, University of Manitoba Transport Institute, 1989 to 92.

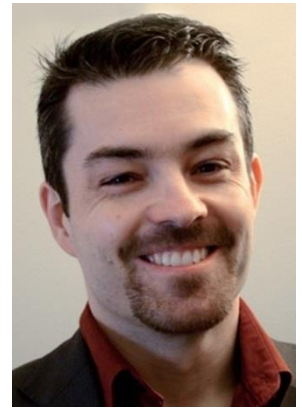
Mr. Rothstein was appointed to the Trial Division of the Federal Court of Canada on June 24, 1992; while a judge of the Trial Division, he also served as a member ex officio of the Appeal Division, a judge of the Court Martial Appeal Court of Canada and a judicial member of the Competition Tribunal. He was elevated to the Federal Court of Appeal on January 21, 1999. In 2005 he served as a member of a NAFTA panel involving softwood lumber. He was appointed to the Supreme Court of Canada on March 1, 2006.

In anticipation of reaching mandatory retirement age in 2015, Justice Rothstein retired from the Supreme Court of Canada on August 31, 2015.

Antoine Bellemare

Technology Transfer and Commercialization Advisor, Laval University

Dr. Bellemare is a technology transfer officer and patent committee member at the University-Industry Liaison Office of Université Laval and the president-founder of the technology management consulting firm Research Patent Management. With more than twenty years of experience in technology development in a wide array of environments from venture capital to university, and including a start-up company, a world-class company and a valorization company, he has a panoramic view on issues relating to technology transfer and licensing. His principal expertise is in the strategic management of intellectual assets, in structuring and negotiating of licence agreements, in IP valuation, and in the financing and management of technological projects. He holds a bachelor degree in physics engineering and a PhD in electrical engineering from Université Laval for work related to fiber laser technology. He has two patented inventions and several well-cited scientific publications to his credit and he also acted as a reviewer for five prestigious scientific publications: Photonics Technology Letters, Journal of Lightwave Technology, Applied Physics B: Lasers and Optics, Journal of Modern Optics and Journal of Quantum Electronics. In 2008, Dr. Bellemare obtained the Certified Licensing Professional (CLP) designation from the Licensing Executives Society (LES) where he serves as Founder and Co-Chairman of the Quebec City Chapter, Faculty for the IP & Licensing Basics course, Chair elect of the Valuation and Pricing committee and member of the CLP Exam Development and Maintenance committee. He is the Associate Editor of IEEE's Industrial Electronics Technology Transfer News (IETTN).



Vincent Bergeron

Partner, Robic LLP

Vincent Bergeron is partner at ROBIC's Quebec City office. His practice is focused on the protection, enforcement and licensing of intellectual property assets in various industry sectors in Canada and abroad, with a special focus on information technology. Author of several publications and presentations, Vincent Bergeron has been invited as a speaker by multiple prestigious organizations, institutions and associations over the years. In 2015 alone, Vincent Bergeron was awarded the "Recognitions Prize" by the Quebec Young Bar Association, the "Raymond Blais Medal" from Laval University, and the title of "Young Business Person 2015 (Professional Services)" by the Quebec City Junior Chamber of Commerce. He is also actively involved in multiple associations and organizations, and is one of the cofounders of the crowdfunding platform La Ruche, which contributes to the influence and vitality of Quebec City.



Philippe Boivin

VP Corporate Affairs, Institut national d'optique (INO)

Philippe Boivin has been Vice-President, Corporate Affairs, at the Institut national d'optique (INO) since December 2009. In this position, he is responsible for legal affairs, strategic and commercial support and for the entrepreneur-in-residence program. He is also in charge of the protection and management of intellectual property and technology transfer negotiations, and he serves as the company's Secretary, and Safety and Security Officer.



Before joining INO, Mr. Boivin was a partner with McCarthy Tétrault where he practised for 15 years mainly in the field of intellectual property and technology law, and the acquisition and financing of technological companies. He was also a trademark agent.

During his career, he gave a number of lectures and published various articles on intellectual property and the law on technology. He was also an officer and director of a number of companies. He currently sits on the Quebec Bar's professional training committee, which is in charge of the Bar's school and certifying internships and he also act as the chair of the Quebec City Chapter of the Licensing Executives Society. Mr. Boivin received a Bachelor's degree from the Law Faculty of Université Laval in 1994, and was admitted to the Quebec Bar in 1995.

Scott Burt

Senior Vice President and Chief IP Officer, Conversant

Scott oversees Conversant's litigation and patent prosecution. In that role he keeps his eye on the overall business objectives of any matter and keeps the legal issues in that business context. Scott also heads Conversant's public policy initiatives, and in 2013 led the development of its Patent Licensing Principles. As a participant in many patent licensing negotiations, Scott understands Conversant's responsibility to be involved in the conversation about the principles underlying responsible patent licensing and to be a part of the solution to the problems caused by the bad apples. Scott joined Conversant in 2012 and was named to his current role in 2014.



Scott is a 21-year veteran of Jones Day, one of the top IP firms in the United States and globally. At Jones Day, he led a diverse IP and technology practice focused on complex litigation, IP counselling, and IP transactions. In the patent enforcement and litigation area, Scott's practice emphasized patent analysis, global litigation and dispute resolution for clients in electronics, software, communications and other industries. In 1992, he drafted the complaint for what is believed to be the first patent infringement case filed in the now-renowned United States District Court for the Eastern District of Texas, specifically to take advantage of that court's procedures. He was an instrumental member of patent litigation teams that achieved two settlements resulting in licenses valued at over \$1 billion each. Scott holds a JD, Order of St. Ives, from the University of Denver, and a BA in Mathematics with Computer Science from the University of Colorado. He regularly publishes in professional journals and frequently speaks at conferences. Scott belongs to the Licensing Executives Society, the American Intellectual Property Law Association, and the Intellectual Property Owners Association, and was recognized by Intellectual Asset Management as an IAM Strategy 300 – The World's Leading IP Strategists, in 2014-2016, and an Illinois Super Lawyer – Intellectual Property Litigation, in 2005 and 2006.

Michael Crichton

Partner, *Gowling WLG*

Michael Crichton is a partner in Gowling WLG's Ottawa office. Michael has well over a decade of experience as an intellectual property litigator and strategic adviser. Both his domestic and international clients consist of companies engaged in a wide range of technologies, including mechanical, electrical, computer hardware and software, manufacturing/fabrication, communications, and related technologies.



Recognized in IAM Patent 1000, Managing IP's IP Patent Stars and The Best Lawyers in Canada for intellectual property law, Michael has appeared as trial counsel in a number of patent litigation proceedings. Michael also regularly acts for clients involved in disputes concerning complex trade secrets and software copyright enforcement. Outside of the courtroom, Michael regularly represents and advises clients with respect to licensing of intellectual property, mediation proceedings and throughout settlement negotiations. As a go-to intellectual property legal adviser for many clients, Michael frequently provides strategic counselling and opinions regarding patent infringement, patent validity and related issues. In addition, as a registered patent agent for over a decade, Michael's practice includes patent drafting, prosecution and portfolio management.

Michael is a regular speaker and author on intellectual property matters, including his role as professor of IP litigation at the University of Ottawa, and authoring a chapter regarding patent litigation in Canada for the treatise "Global Patent Litigation: How and where to win" published by Bloomberg BNA. Michael was also recognized in 2015 as a Forty under 40 winner by the Ottawa Business Journal and Ottawa Chamber of Commerce for both his business and community accomplishments.

Octavio Espejo

Associate, *Becerril, Coca & Becerril, S.C.*

Octavio Espejo is a Mechanical-Electrical Engineer and Attorney at Law. He joined Becerril, Coca & Becerril, S.C. in 2005. As Associate/Administrative Patent Manager, he focuses his practice in the areas of filing and formalities of patent, utility model, and industrial design applications. Because of his technical background and his involvement with the technical patent analysis skills in the Mechanical and Electrical areas at the beginning of his career at the firm, he contributes with valuable pre-filing prosecution assistance.



He is a member of the Mexican Association for the Protection of Intellectual Property (AMPPPI), where he coordinates the Patent Committee. He is also a member of the International Association for the Protection of Intellectual Property (AIPPI) being an active member of the Designs Committee. He regularly attends to International Trademark Association (INTA) Annual Meetings.

In 2015 he was invited by the Japanese Patent Office (JPO) to attend to the post-graduate course "JPO/IPR Training Course for Practitioners Specializing in Patents (IPPP)" at the Japan Institute for Promoting Invention and Innovation (JIPII), Overseas Human Resources and Industry Development Association (HIDA) and Asia-Pacific Industrial Property Center (APIC). He is author of several IP articles for international publications and has been lecturer for the subject "IP International Treaties signed by Mexico". He is fluent in English and Spanish.

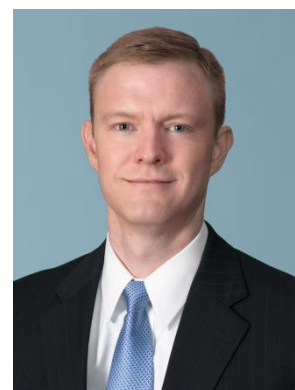
Patrick B. Horne

Partner, *Moore & Van Allen*

Patrick Horne concentrates his practice in intellectual property with a particular focus on patent preparation and prosecution in the United States and throughout the world. Patrick has an electrical engineering degree and particular technical expertise in electronics, computer software/firmware, business methods, medical devices, and mechanical arts, among others.

In addition, Patrick has significant experience performing legal investigations such as infringement, validity, and freedom to operate as well as counseling clients with regard to trademark strategy including preparing and prosecuting trademark registration applications, both domestic and abroad. Patrick's practice further includes transactional matters and intellectual property litigation.

Patrick has experience assisting clients ranging in size from individuals and start-up companies to government entities and Fortune 500 companies. Currently, Patrick represents Fortune 500 companies in the banking industry, the retail industry, the software industry, the medical device industry, and the aerospace industry. He helps clients develop business-oriented goals for their intellectual property portfolios and has experience developing patent portfolios for clients with respect to a number of products in fields including ink-jet and laser printing, handheld vibration analysis, micro-fluidic reactors, complex signal processing and analysis, road traffic information exchange, vehicle weigh-in-motion technology, vehicle reverse sight improvement, solar power capture and distribution, patient cognitive evaluation systems, electronic medical records, and automated prescription systems. Additionally, Patrick has helped clients protect and enforce trademarks in various fields such as high-end patient rehabilitation, the clothing industry, and the medical device industry.



Cary Levitt

Chief Operating Officer, *Dennemeyer*

Cary A. Levitt is the U.S. Chief Operating Officer for the Dennemeyer Group where he develops and implements strategies to exploit Dennemeyer's extensive IP services. Mr. Levitt's 30 years of legal experience centers in the corporate sector where he has been at the forefront of intellectual property changes. As Chief Intellectual Property Counsel at Dow Corning Corporation, Mr. Levitt led a global team of more than 25 employees to advance and protect Dow Corning's diverse technologies and markets. Previously, Mr. Levitt served as corporate counsel at DuPont and General Counsel of Solae, LLC, a joint venture by DuPont and Bunge.



Ian MacLean

Vice President, Patent Intelligence Services, *Chipworks Inc.*

In his role as Vice President, Patent Intelligence Services Ian provides strategic direction and leadership to a team of highly specialized engineers, analysts and customer service professionals dedicated to providing Intellectual Property (IP) Groups and Law Firms with the ability to get maximum value from their patent portfolios.

He is passionate about leveraging Chipworks' deep patent knowledge, market understanding and advanced in-house technology analysis capabilities to provide highly customized IP solutions. Clients from around the world trust Ian and his team to achieve favourable outcomes in licensing negotiation and litigation, grow their licensing programs, and make sound patent acquisition decisions.

Ian has excelled in a variety of progressively senior roles at Chipworks over the last decade, most notably in the areas of sales and business development. He has been instrumental in helping the company expand its scope of operations and deliver a growing portfolio of innovative patent services to new markets worldwide.

A veteran of the technology sector Ian brings over 20 years of executive experience in sales, marketing and business development to Chipworks. Prior to Chipworks Ian worked at FCI/TracNet, G&A Imaging and Corel Corporation where he held executive level sales and marketing positions. In these roles, he oversaw all aspects of sales and marketing, successfully raised millions in venture capital and introduced new products and services while establishing international distribution channels. Ian holds a BA from the University of Western Ontario. In his spare time, Ian enjoys golf, hockey and music and continues to coach minor hockey.



Abraham Alegría Martínez

Partner, *Alegría Martínez & Fernández Wong, S.C.*

Abraham received his degree from the Escuela Libre de Derecho in Mexico City, and has been practicing law in Mexico since 1979. He is Vice President of the Mexican National Bar Association (ANADE), and a member of the Mexican Bar Association, the International Trademark Association and the former President of LES (Licensing Executive Society) Mexico. He has completed specialized courses in the Getulio Vargas Foundation in Brazil.

Abraham specializes in intellectual and industrial property including patents, copyrights, trademarks copyright, trade secret records and litigation in these areas, as well as in civil and commercial litigation. Additionally, Abraham has extensive experience in corporate and international affairs. Abraham has taught Commercial Law, Administrative Law and Intellectual Property at the Universidad Ibero Americana, the Universidad Panamericana, and the Escuela Libre de Derecho, and regularly publishes articles related to his areas of practice. Abraham was the Deputy Commissioner (Patents and Trademarks Director) at the Mexican Patent and Trademark Office of the Mexican Ministry of Commerce (1982-1986), and was General Counsel at Reader's Digest Mexico, (1986-1994), and was also international partner and head of the intellectual property law team of the international law firm Baker & McKeznie from 1994 to 2001.



Dr. Tilman Müller-Stoy

Partner, *Bardehle Pagenberg*

Dr. Tilman Müller-Stoy is a partner with BARDEHLE PAGENBERG and focusses on German patent litigation. He represents clients in patent infringement suits and in (parallel) invalidation and opposition proceedings. He is regularly active as lead counsel in multi-jurisdictional patent infringement suits (often relating to the U.S. and to industrial standards, Japan, UK, France, The Netherlands, Italy) and preliminary injunction proceedings for patent infringement, as well as in entitlement proceedings concerning the transfer of patent rights due to unlawful usurpation.

Further, he advises in IP-relevant contractual matters, in particular licensing, and matters of employee inventions law, as well as in mediation and arbitration proceedings. He is widely recommended in all important rankings like IAM Patents 2014 (“Drawing “endorsements from across the world”, Tilman Müller-Stoy “is probably the best young lawyer in the patent field”), Best Lawyers, Chambers Global & Europe, MIP Handbook, The LEGAL 500, WHO’S WHO Patents, EXPERT GUIDES Patents, JUVE.



Mike Pellegrino

President, *Pellegrino & Associates, LLC.*

Mike Pellegrino, expert intellectual property valuation analyst and company president. Mike Pellegrino is the Founder and President of Pellegrino & Associates, LLC. As a leading expert in the embedded software and intellectual property valuation industry, he focuses on providing credible and equitable valuations for investment and tax reporting purposes. With his cutting-edge approach, he challenges old practices and develops new, applicable methods to aid IP valuation.

His approach helps valuation analysts assess risk and quantify discount rates, select proper valuation methods, and perform necessary due diligence. Mike has testified in court proceedings regarding IP and software valuation cases and has been applauded for his efforts. One North Carolina court stated that his work is “clearly in the mainstream of IP valuation methodologies.”

Mike continues to educate the industry with articles based on technology and IP valuation methods found in the likes of IAM Magazine, Valuation Strategies, The Journal of Taxation, CFO Magazine, Business Valuation Resources, Entrepreneur.com, MSNBC.com, etc. He is the author of the first and second editions of the book titled BVR’s Guide to Intellectual Property Valuation, a handy guide containing real-world case studies and explanations for drawing credible and defensible IP value conclusions. Mike also frequently speaks at various forums around the globe regarding valuation, intellectual property, and embedded software topics. In addition, he has developed a state-of-the-art decision tool engine to help clients evaluate technological innovations based on their market viability.

A strong advocate on the importance of valuations and tax matters, Mike became an instrumental player in changing Indiana law regarding the valuation of embedded application software for personal property tax reporting purposes and the taxation of patent-derived income. He authored the administrative rules that Indiana’s Department of Local Government and Finance now uses to administer the evaluation of software appraisals for property tax matters. Mike holds a Bachelor’s degree in computer science and a Master’s degree in business administration. He also attended accounting classes and fulfilled requirements in the leadership development program at the Center for Creative Leadership. He has completed both the 15-hour and 7-hour update USPAP training programs, is current with all USPAP training, and has passed all required USPAP exams.



Shayne Phillips

Senior Intellectual Asset Manager, Halliburton

Shayne Phillips has been working in the intellectual property (IP) arena for over fifteen years, particularly in the areas of IP-related competitive intelligence and technical patent and nonpatent literature searching. Ms. Phillips began her career at Procter & Gamble (P&G) in Cincinnati, Ohio, working as a Technical Assistant in Corporate New Ventures (a group tasked with evaluating outside technology for the entirety of P&G). She then moved to the IP-practice group of Dinsmore & Shohl (also in Cincinnati), working as a Technical Consultant, providing both patent application prosecution support and IP litigation assistance. In 2000 Ms. Phillips moved to Columbus, Ohio, and began work at Chemical Abstracts Service (CAS) as an Editorial Analyst in the Mammalian Hormones Document Indexing Group of the Biochemistry Department of CAS' Editorial Division. In 2002 Ms. Phillips transitioned to the role of Applications Specialist at CAS, specializing in advanced STN training, focusing on protein and gene sequence searching in particular. Following her tenure at CAS, Ms. Phillips moved to Halliburton in Houston, Texas, working in their Intellectual Asset Management group as both the head of IP Competitive Intelligence and as a Senior Patent Liaison for the Cementing Product Service Line. Ms. Phillips holds a Bachelor of Science degree in Biology from Youngstown State University, a Master of Science degree in Biochemistry from the University of Cincinnati, and a Master of Business Administration from Capital University in Columbus, Ohio. She is also a registered US Patent Agent.



Natalie Raffoul

Partner, Clancy P.C. + Brion Raffoul

Natalie Raffoul is a managing partner with Clancy P.C. + Brion Raffoul with recognized expertise in patenting business methods, software and electronic technologies, and such related legal issues. Natalie is ranked among the world's leading patent practitioners by The World Leading Patent Professional's IAM Patent 1000 publication for 2014, 2015, and 2016, and was recently recognized in the Women in Law Awards 2015 by the Lawyer Monthly Magazine (UK).



She has been invited to speak at the Intellectual Property Institute of Canada (IPIC) on such noteworthy cases as the Amazon decision issued by the Federal Court of Appeal. She is also Assistant Course Director of the joint IPIC/McGill Understanding Patents Course, and lectures on the patenting of software and business methods as well as international patent practice.

Natalie holds a degree in electrical engineering from Western University (London, Canada) and a Juris Doctor in law from Queen's University (Kingston, Canada). She is also a registered patent agent. Ms. Raffoul works closely with companies to develop and refine IP procurement strategies. She is a regular lecturer at the Sprott School of Business (Carleton University) for the entrepreneurship programme and is a faculty member for the Ottawa Lead To Win entrepreneurship programme.

Natalie is also experienced in filing and prosecuting Canadian, U.S., and PCT international patent applications. She provides advice to her clients, in English and in French, on worldwide patent filing strategies and portfolio management. In addition to her patent work, Natalie represents clients before the Canadian Industrial Design Office and has extensive experience filing industrial design applications for a wide variety of designs.

Sherry L. Rollo

Partner, Hahn Loeser & Parks LLP

Sherry Rollo is partner in Hahn Loeser's intellectual property practice area who represents a broad array of clients in matters involving patents, trademarks, trade secrets and unfair competition, copyrights, and associated licensing issues, both domestically and internationally.

An experienced litigator and licensed patent attorney, Sherry regularly appears in courts across the country. Sherry also has significant experience counseling clients with respect to transactional matters including patent protection, portfolio management, and licensing. She represents clients large and small in technical areas spanning pharmaceuticals, ethanol processing, recycling and industrial resource recovery, camera phones, dental instruments, ultrasonic laser seam welding, medical devices, precision cutting tools, healthcare management systems, agricultural machinery, plastic films, aluminum extrusions and electric motors.

Sherry is equally adept at handling trademark and copyright matters, including world-wide portfolio management, litigation and arguing before the Trademark Trial and Appeal Board. Sherry also regularly represents clients in matters involving the protection and enforcement of trade secrets, including litigation involving departing employees, preliminary injunctions and expedited discovery. She also has assisted clients in implementing trade secrets audit programs, negotiating joint venture agreements and confidentiality/nondisclosure arrangements, developing strategies for conducting effective exit interviews, and recovering computer forensic evidence.



Rodger Sadler

Managing Director – Strategic Partnerships, Cote Capital

Rodger Sadler is Managing Director, Strategic Partnerships at Cote Capital in New York City. Cote Capital focuses on making IP capital investments in early stage emerging companies. Rodger honed his intellectual property expertise during his thirteen years as an IP litigator at the Orrick Herrington & Sutcliffe law firm in New York City, where he was a partner. Rodger also has extensive in-house tech experience. Just prior to joining Cote Capital, Rodger spent four years at Canon, advising senior management in Japan and the U.S. on IP protection, licensing, and litigation issues. While at Canon, Rodger worked with IP colleagues from Dropbox, Google, and Uber to spearhead launch and growth of the LOT Network, an initiative aimed at reducing the threat of litigation from Patent Assertion Entities.



Thomas Schachl

Partner, Wallinger Ricker Schlotter Tostmann

Thomas Schachl, LL.M. (Exeter/Dresden) is a partner with WALLINGER RICKER SCHLOTTER TOSTMANN in Munich, Germany, and specialized in patent litigation. He is active in intellectual property for more than 10 years, in particular focused in the areas mechanical engineering (automotive), medical devices and software implemented inventions. Thomas is experienced in national and cross-border litigation and has acted in multi-jurisdictional patent disputes related to a range of technologies. Further, he provides advice in intellectual property related transactions and IP due diligence, IP contracts and licensing agreements, as well as employee invention matters (remuneration and entitlement matters) and also advices in avoiding disputes and conducts out of court negotiations. On a regular basis Thomas is issuing publications and is presenting on questions and aspects of German and international IP law.



Van Thompson

Director – Professional Services, *TechInsights Inc.*

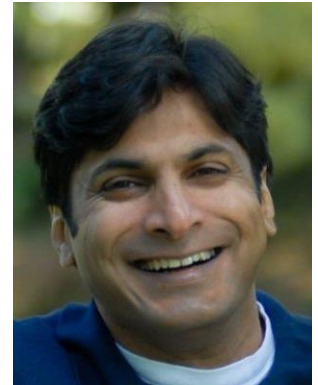
Van Thompson has worked with TechInsights, an intellectual property services business that works with clients to maximize the value of their patent assets, since 1998. As Director, Professional Services, Mr. Thompson provides leadership to TechInsights' global team of Principals and Advisors whilst working directly with several clients including external licensing agencies and in-house corporate counsel of leading technology firms. Areas of specialization include patent portfolio management; reverse engineering for competitive intelligence or licensing purposes; and IP due diligence & risk management. He is a Professional Engineer (Ontario) and holds a BSc in Electrical Engineering from Queen's University.



Prashant Watchmaker

Senior VP, General Corporate Counsel, *Wi-LAN Inc.*

Prashant Watchmaker is Senior Vice-President, General Corporate Counsel & Corporate Secretary of Wi-LAN Inc. Following 10 years as a corporate and securities attorney and tax litigator at LaBarge Weinstein LLP in Ottawa, Canada, Prashant joined WiLAN in 2007. WiLAN is a patent licensing company based in San Diego and Ottawa with a pedigree as a technology research, development and products company going back to 1992. WiLAN monetizes its own wireless technologies patents and manages and monetizes patents in automotive, television, Internet, medical and other technology areas on behalf of inventors who rely on WiLAN's experience and resources. Prashant bears primary responsibility for addressing WiLAN's general corporate legal requirements, including as a public company in the U.S. and Canada, and has advised on and drafted most of WiLAN's more than 300 license agreements. Prashant holds a law degree from the University of Ottawa, a Master of Arts degree from the University of Toronto and Bachelor of Arts degrees from the University of Ottawa. He is a member of Ontario's Law Society of Upper Canada and the Licensing Executives Society.



Richard Worthington

Partner, *Withers & Rogers*

Richard Worthington is a Partner at Withers & Rogers LLP. He has over a decade of experience in protecting and enforcing patent and design rights. His patent experience lies mainly in the fields of mechanical and electrical engineering and he holds a masters degree in aeronautical engineering. His clients include several multi-national enterprises, with a particular emphasis on aerospace and defence, automotive, clean energy, packaging and medical device technologies.

As head of the firm's Designs group, Richard advises clients mainly in the cosmetics, fashion, furniture and medical device industries. His clients use design rights to supplement other forms of IP protection, such as patents and trademarks, and as a stand-alone backbone of their IP strategy. Richard often combines his keen eye for design aesthetics with his engineering background to great effect in scoping out design registrations for functional items.

Richard has a wealth of experience in all aspects of patent practice. In addition to patent drafting and prosecution work around the world he is experienced in portfolio management, invention harvesting, litigation and European Patent Office Opposition and Appeal proceedings, IP ownership in collaborative projects, licensing and entitlement dispute resolution, and freedom to operate, validity and infringement opinions.

