Thank you for providing us with an updated LESI Society Fact Sheet. This information helps us share your annual activities with the LESI Board and the Membership Committee. We have also asked for (optional) data on your members (while helpful, we appreciate that not all societies might have this data).

**SOCIETY INFORMATION**

**SOCIETY NAME: Britain & Ireland**

**CONTACT PERSON**
(This person is responsible for communication with & timely submissions to the LESI Office. You may alternatively update your information directly on the website [here](#) and indicate below that it is up to date)

Name: Esha Cruickshank  
Company: NNE  
Address: Nasmyth Building, 2nd Floor, 60 Nasmyth Avenue, East Kilbride, Glasgow, G75 0QR, Scotland  
Phone: 01355 244966  
E-mail: les@northernnetworking.co.uk  
Website: www.les-bi.org  
Twitter handle: @LESBandI

**CURRENT SOCIETY OFFICERS**

President: Patrick Cantrill  
Secretary: Tom Gaunt  
Treasurer: Hayley French  
Society Administrator(s): Esha Cruickshank  
Delegates:  
Graham Johnson  
graham.johnson@appleyardlees.com  
Karl Barnfather  
kbarnfather@withersrogers.com  
(please provide delegate e-mail addresses)

**Term of Current Society Officers/ Date of Next Change of Officers: 6 July 2023**  
(please notify LESI with a complete list of officers when the change takes place)

**Annual Membership Dues:**  
£250/€250 for individual  
£390/€390 for 2 corporate members  
£980/€950 for 3-7 corporate members  
£1,300/€1,300 for 8-10 corporate members

**MEMBERSHIP DATA**

<table>
<thead>
<tr>
<th>Category</th>
<th>Total Number</th>
<th>% Change from last year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total Number of Members: (please also note separately categories of membership)</td>
<td>202</td>
<td>-3%</td>
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Society Activities

Date and Location of Next Annual General Meeting (AGM): 6 July 2023

Notable Society Activities / Educational Events during the past year:
(please include the date, purpose and number of attendees)

- “Influencers: stories from social media” webinar on 28 April 2022 with over 50 attendees.
  Hosted by the LES B&I Young Members. This session covered the ‘must haves’ underpinning influencer agreements, and share some practical tips and interesting tales, illustrating how brand owners can ensure that they have sufficient control to maintain (and even grow) the integrity and reputation associated with their brands.

- “Are your Boilerplate Clauses Bulletproof?” webinar on 16 June 2022 with 60 attendees.
  Hosted by the LES B&I Young Members. Speakers from 4 Pump Court reviewed some of the common boilerplate clauses including force majeure, entire agreement, and variation clauses. They also discussed how these clauses may have unexpected effects and will offer practical tips to consider during contract negotiations.

  Presentations included:
  - Challenges in global licensing – a judge’s perspective
  - How university IP licensing contributes to the global business of IP
  - Valuation of IP, restructuring and insolvency
  - Current developments and challenges for licensing in the life sciences sector
  - UPC and licensing
  - Two new technology licensing challenges: The Metaverse and NFTs

- “Trustpilot – the journey, building the brand and challenges faced” in-person in Edinburgh on 23 February. Over 40 attendees (majority were non-members)
  Scotland Chapter hosted. Members of the Trustpilot team discussed the story of their journey and the challenges they face in protecting the Trustpilot brand.

Please List Your Professional Committees (e.g., Education, Life Sciences, Transportation):

- Young Members
- Regional (Ireland, Scotland, North-West)
- IP Valuation
Does your society have (or plan to start) a Young Members Congress (YMC)? Would your Society be interested in becoming more involved in WILA? If so, please provide a contact for each.

Yes to both.
YMC Contacts – Adam Coughlin (Adam.Coughlin@Bristows.com) and Rose Smalley (rose.smalley@wbd-uk.com)
WILA Contact – Samantha Williams (WILLIASA@tcd.ie)

How can LESI or other LES Societies further support you?

Joint online seminars and international speakers at in-person events.

Report completed by : Esha Cruickshank                  Date : 1 April 2023
### Appendix

**Additional LES Society Membership Data**

**If known:**

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<tr>
<th>Category</th>
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<td>law/patent firm:</td>
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<tr>
<td>Non-lawyers/non-patent/trademark agents in --</td>
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<td>law/patent firm:</td>
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<tr>
<td>production or sales company (goods and materials):</td>
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<tr>
<td>IP consulting or transaction entity (NOT production/sales):</td>
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<tr>
<td>Other members (please define):</td>
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<td>Female Members:</td>
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