



LICENSING EXECUTIVES SOCIETY  
INTERNATIONAL

International Delegates Meeting – San Francisco 2009  
Thursday, 22 October – Friday, 23 October

## LESI Committee Report

Summary of activity (June 2009 – October 2009)

**Deadline: 16 September 2009**

Name of Committee: **Life Sciences Committee**

Chair(s): Rob McInnes (LES ANZ) & Steve Yoder (LES Germany)

Vice-Chair(s): Jan Krauss (LES Germany), George Pickering (LES B&I), Jasper (Jake) Schaible (LES USA & Canada)

List all active members on the committee: Rob McInnes & Steve Yoder as Chairs; Jan Krauss, George Pickering & Jake Schaible as Vice-Chairs; Steven Poile (website co-ordinator); James McCarthy (deal terms survey); Steven Renwick (deal terms survey); Ben Bonifant (deal terms survey); Rabogajane Busang (Africa); Catherine Jelinek (South America); Elisabeth Thouret-Lemaitre; Rafal Witek

1. List any projects/workshops the committee has done during this period.  
See attached list of 14 Projects.
2. List projects that will continue, or start after the end of this period.  
See status updates in attached list of 14 Projects. Most notable ongoing project is the Project "Deal Terms Survey", involving the internationalization of the deal terms survey initially conducted by LES USA & Canada
3. List committee meetings (including conference calls) held outside the International Delegates Meetings.  
Telephone conferences of the Chairs and Vice-Chairs (scheduled monthly with some missed).  
Ad-hoc project-specific telephone conferences for the Deal Terms Survey Project.  
One telephone conferences since Manila open to participation by the general LSC membership
4. List any committee publications (including anything posted on the web).  
A meeting report and the projects list have been posted on the LESI LSC webpage.
5. How can LESI help the committee be more active next year?
  - A. Encourage participation by members in the Deal Terms Survey;
  - B. Encourage National Presidents to respond to Committee requests for recommendations for Liaisons and information;
  - C. Provide adequate space and facilities for Industry Committee Meeting during Conferences.
6. How much money would you like for next year's budget? Provide a brief description of the project the money will be used for.

US\$15,000

Report by (Name) Rob McInnes  
Position on Committee: Co-Chair

Date: October 6, 2009

## Attachment

### List of Projects for Period Life Science Committee List of Action Plans for 2008-2009

#### **1. Project: "Harmonization of LES (US&C) Health Care Sector LESI Life Science Committee of the LESI"**

##### **Background of Project:**

As of the December 2008 Executive Meeting, the LES (US&C) Health Care Sector management team endorsed a proposal that the HCS harmonize its operations with those of the Life Science Committee LSC of the LESI, which the LSC strongly endorses. By unanimous consent, and as of January 1, 2009, the Health Care Industry Sector Committee of LES (US&C) has changed its formal name to be the Life Science Industry Sector. The group also has adopted a broader scope of industries to better reflect the same scope covered by the LESI LSC, to fully include diagnostics, biomedical devices, ag bio and animal health. The LSC fully supports this initiative and is committed to do its part to re-align and harmonize the efforts of these two committees.

##### **Goal of Project:**

This rebranding is not to be in name only, but in harmonization of the structure of the two committees and open, ongoing communication between the two committees on strategic initiative and operational topics between the LESI and LES (US&C) annual conferences.

##### **Deliverable(s) addressed by Project:**

[done] adopting the same scope of industries served by the two committees.

[done] Set up liaison, comprising at least one member from each committee, to support common goals and identify deliverables

##### **Responsible(s) for Project:**

Jake Schaible, Vice Chair of the LESI LSC and immediate past president of what is now known as the LES (US&C) Life Science Industry Sector, is acting as the liaison for both committees.

##### **Deadline(s) for Completion of Project:**

- Life Science Committee alignment with LES (US&C) completed.
- Initiate alignment between LESI LSC and other LS groups in other LES societies ongoing.
- Assist with broader LESI Sector alignment objective throughout 2009.

#### **2. Project: "Bolar"**

##### **Background of Project:**

~2 years ago, LESI LSC members presented workshop reporting, on an EU country-by-country basis, the implementation of the EU Bolar (clinical trial safe harbor) provisions.

##### **Goal of Project:**

There are two goals: globalization of a Bolar analysis; write-up of results in LES Nouvelles.

##### **Responsible(s) for Project:**

Steve Yoder, until a willing designee is identified

##### **Deadline(s) for Completion of Project:**

- Chapter liaisons have been identified.
- For globalization: depends on the scope of globalization, but ideally by the end of 2009.
- For Les Nouvelles submission: within 4 months of completion of data compilation.

#### **3. Project: "In-House"**

##### **Background of Project:**

This project stems from an effort to increase diversity overall within LESI LSC

**Goal of Project:**

given the high amount of external lawyers/consultants in LES, the LSC wants encourage more enrollment and active participation by those who either currently are, or have spent a lot of time, in an in-house position.

**Responsible(s) for Project:**

Steve Yoder / George Pickering

**Deadline(s) for Completion of Project:**

Ongoing

**4. Project: "European Commission"**

**Background of Project:**

LESI European Committee agreed to coordinate a neutral response to the EC's invitation to comment

**Goal of Project:**

Prepare comments that focus primarily, although not necessarily exclusively, on the non-sectorial aspects of the report, particularly those which call certain fundamental aspects of the patent system into question

**Responsible(s) for Project:**

-Jean-Christophe Troussel of the European Committee is responsible for the overall project  
-George Pickering has assumed responsibility for coordinating the LSC efforts of the project

**Deadline(s) for Completion of Project:**

Completed.

**5. Project: "LSC Conference"**

**Background of Project:**

It would be desirable to be able to convene a high concentration of Life Sciences professionals to a Life Sciences focused conference that focuses on licensing

**Goal of Project:**

Host a Life Sciences only (or heavily focused) conference in 2011 or 2012.

**Deliverable(s) addressed by Project:**

See goal

**Responsible(s) for Project:**

Jake Schaible

**Deadline(s) for Completion of Project:**

-Spring 2009: Identify possible date/venue for the conference, potentially adjacent to a well attended industry meeting, e.g. BIO; probably a US venue would guarantee the highest turnout.  
-Working backwards from the conference date, applying deadlines typically attendant to LES conferences

**6. Project: "Succession Planning"**

**Background of Project:**

It would be desirable to be able to convene a high concentration of Life Sciences professionals to a Life Sciences focused conference that focuses on licensing

**Goal of Project:**

Create seamless transitions of LSC leadership, while encouraging diversity. Succession plan will list key deliverables and operational requirements (e.g. preparation of annual report,

requirement to regularly hold telecons with general committee members) and will stress their importance.

**Responsible(s) for Project:**

Steve Yoder & Rob McInnes

**Deadline(s) for Completion of Project:**

-San Francisco International Delegates meeting.

**7. Project: "Biopharmaceutical Royalty Rates & Deal Terms Survey 2.0"**

**Background of Project:**

This project will relate to the globalization of the research survey for 2009-2010 (for 2008-2009), based on the successful survey conducted by the HCS of LES (US&C) in 2007.

**Goal of Project:**

The goal is essentially to reproduce the LES (US&C) survey, albeit on an international level, making (minor) changes the survey team identified in last year's survey that would make the enhance the process and provide for meaningful, efficient and significant global data.

**Responsible(s) for Project:**

This effort is to be managed globally by Jim McCarthy, and the international (defined as outside the USA & Canada) aspects will be managed by Steven Renwick, who will report to Jim for this effort. Additionally, this effort will be co-chaired by Jim McCarthy and Ben Bonifant within the LES (USA & Canada) territories, and assisted by a manager selected by Jim and Mark Nawacki, the Chair of the Healthcare sector of LES (USA&C). All operational issues will be as recommended by Jim/Ben and their committee, with oversight as may be needed, by the LESI LSC, and the Executive Director of LES and LES BOT Representative for Special Projects, Glenn Wheeler.

Steven R. will keep the LESI LSC in the loop via direct contact with LSC Vice-chair Jake Schaible, who would filter the progress into the LSC committee.

**8. Project: "Speaker Database"**

**Aim/Background of Project:**

The Board has noted that of the most common requests for assistance mentioned by the various Member Societies related to identifying and securing Speakers for events. Further, relative to assisting LESI IPR Committee Chairs/Vice-Chairs, having the LESI Speakers Database up to date and current would be a useful tool.

**Goal of Project:**

To make the LESI Speaker's Data Base a useful tool by inputting information relating to life science content into the Data Base and, time permitting, to bring it up to date for Presentations given in the last one or two years. Also to put in place a long term plan for improving the Data Base and insuring that it is kept up to date.

**Responsible(s) for Project:**

TBD (\*provisionally, Steve Y)

**Deadline for Completion of Project:**

End 2009 (after speaker data collected from San Francisco meeting)

**9. Project: "Increase Contacts With Life Science Professional Societies"**

**Aim/Background of Project:**

The Board believes that the LSC could play a greater role in LES by taking direct contact with the various Professional Societies to better inform those groups of LES and its goals and activities and to better inform them on the licensing profession by, for example, speaking at their events, etc. This could also translate into greater professional participation in LES, providing a boost for the membership of its various member societies.

**Goal of Project:**

To build and maintain contact with life science related professional societies, such as BIO but including non-healthcare professional societies, to better inform them on LESI, its goals and its activities. Coordinate any efforts with both the External Relations Committee (who would remain responsible for primary political contacts, MOUs etc.) and applicable local Member Societies.

**Responsible(s) for Project:**

TBD – possibly Jake Schaible for Americas, Steve Yoder, Jan Krauss or George Pickering for Europe, Rob McInnes for Asia Pacific

**Deadline for Completion of Project:**

Ongoing

**10. Project: “ Website/Messageboard ”**

**Aim/Background of Project:**

The LESI website is being modified and upgraded, and details of this project should be available at the winter meeting in New Delhi. Once the architecture of the LESI website is clear, the LSC will ensure that its Web page is populated with up-to-date information in a form which is readily accessible and usable by LSC members and, to the extent consistent with LESI policy, the general public.

A project known as Life Sciences Network is under review as it is questionable whether a message board facility is likely to be used given the awkwardness of accessing it through the current LESI website. However, this project will be reconsidered and may be revived once the architecture of the new LESI website is known.

**Goal of Project:**

A webpage for the LSC within the LESI website which is easy to access and which contains up-to-date information including project list, project data, minutes of meetings and other communications relevant to the LSC membership.

**Responsible(s) for Project:**

Steven Poile

**Deadline for Completion of Project:**

Depends on changes to the LESI website, but current project list and project information, together with minutes of recent LSC executive telephone conferences have been posted.

**11. Project: “San Francisco”**

**Aim/Background of Project:**

To encourage, organise and submit workshop/add-on proposals relevant to life science attendees, and having an international focus, to the organisers of the LES USA & Canada 2009 annual meeting in San Francisco.

**Goal of Project:**

Submit or broker the submission of at least three high-quality workshop proposals relevant to life science attendees and having an international focus.

**Responsible(s) for Project:**

Rob McInnes & Steve Yoder

**Deadline for Completion of Project:**

Completed.

**12. Project: “Manila”**

**Aim/Background of Project:**

To encourage, organise and submit workshop/add-on proposals relevant to life science attendees, and having an international focus, to the organisers of the LESI 2009 annual conference in Manila, the Philippines.

**Goal of Project:**

Submit or broker the submission of at least three high-quality workshop proposals relevant to life science attendees and having an international focus.

**Responsible(s) for Project:**

Rob McInnes & Steve Yoder

**Deadline for Completion of Project:**

Completed

**13. Project: "Copenhagen"****Aim/Background of Project:**

To encourage, organise and submit workshop/add-on proposals relevant to life science attendees, and having an international focus, to the organisers of the LESI 2009 Pan-European conference in Copenhagen, Denmark.

**Goal of Project:**

Submit or broker the submission of at least three high-quality workshop proposals relevant to life science attendees and having an international focus.

**Responsible(s) for Project:**

George Pickering

**Deadline for Completion of Project:**

Completed

**14. Project Business Development (BD)****Aim/Background of Project:**

Increase diversity in membership and workshop content in regions where concentration of business-focused professionals is not very high.

**Goal of Project:**

Establish a larger network of BD professionals in certain regions, e.g. the EU, and driving more business-focused content at regional meetings.

**Responsible(s) for Project:**

[Steve Yoder] - Carine van den Brink (NL) has expressed a lot of interest heading up this project